

Quick Award and Execution of Small Projects. Fair and Reasonable Pricing Guaranteed. Effective Small Business Support.

Job Order Contracting (also known as SABER and SATOC) is a proven delivery method for federal SRM and small projects. More and more, contracting officers, OSDBUs and socio-economically disadvantaged businesses are adapting this methodology to enable sole source awards, sometimes called Mini-JOCs or POCAs, to provide flexible execution capacity.

Gordian's best-in-class JOC system and support are now enabled for these programs.



Fair and Reasonable Pricing

- Robust Construction Task Catalog® (CTC) of over 250,000 line items tailored for DOD and federal construction environment.
- Integrated performance specifications.
- Contractually precise task descriptions and data governance for reduced ambiguity.
- Technology enablement with auditability and automated negotiation support.



Fast and Responsive Award and Execution

- Current, localized cost data research delivered in four weeks or less.
- Coefficient development and negotiation training and support for contractor and government.
- Typical task order development and award in under 30 days.
- Award multiple small projects with one contract.



Support of Socio-economically Disadvantaged Business

- 8(a), SDVOSBs, WOSB and HUBZone businesses can all qualify for awards.
- Robust training, technology enablement and support of emergent business classes.
- "Pay-as-you-go" performance-based system protects contractor cash flow, with support fees due only after task orders are awarded.
- No risk for contractor or government.

The JOC process has been a major factor in the growth of our business. The repeat work, long-term client relationships and employee growth opportunities have been invaluable. Our business would not be where it is today without Job Order Contracting!

Kevin Johnson, Vice-President, Johnson Laux Construction, WOSB, 8(a) graduate

Holistic Support of Sole Source Multi-Project Awards

Gordian's purpose-built system provides the rigor and support needed by government and contractors.

MINOR		TOTAL DIRECT		DEMOLITION
CSI	UOM DESCRIPTION	UNIT COST	UNIT COST	UNIT COST
		Exterior Improvements		32
		Bases, Ballasts, And Paving		32 10
		Unit Paving		32 14
				32
32 16	Curbs, Gutters, Sidewalks, And Driveways			
32 16 13	Curbs And Gutters			
32 16 13 13	Cast-In-Place Concrete Curbs And Gutters			
32 16 13 13-0001	Concrete Curb, Cast In Place			
32 16 13 13-0002	LF 6" X 12" Cast In Place Concrete Curb	7.18		3.23
	For Up To 20, Add	4.03		
	For >20 To 50, Add	2.27		
	For >50 To 100, Add	0.88		
	For >100 To 1,000, Deduct	-0.88		
	For >1,000, Deduct	-1.50		
32 16 13 13-0003	LF 6" X 12" Cast In Place Concrete Curb - Radius	8.18		3.72
	For Up To 20, Add	4.63		
	For >20 To 50, Add	2.61		
	For >50 To 100, Add	1.01		
	For >100 To 1,000, Deduct	-1.01		
	For >1,000, Deduct	-1.72		

Data

The localized Construction Task Catalog include current material price and Davis-Bacon wage inputs. It is contractually precise and includes quantity and working conditions modifiers. Our standardized CTC for sole source support was developed leveraging the DOD- and Federal-specific construction task items we have developed over decades of support for JOC programs.

CSI Number	Description	UOM	Quantity	Coefficient	Line Total	Their Response	Your Suggestion	Reason Comment	Action
01 General Requirements									
014523505750	Roofing inspection technician, per day User Notes: Inspection required pre and post roof work.	Ea.	10.00	1.0000	\$4,800.00	Accepted	Added	View History	Delete
02 Existing Conditions									
028213438200	Bulk asbestos removal, asbestos shingle roofing, includes disposable tools & 2 suits & 1 respirator filter/day... More User Notes: Asbestos removal required prior to installation of new roof.	S.F.	4,500.00	1.0000	\$2,970.00	Modified	Added	View History	Accept Reject Delete
028213439000	Modifier Bulk asbestos removal, includes disposable tools & 2 suits & 1 respirator filter/day/worker, for type B (aspl) ... More		5,000.00		\$300.00				
07 Thermal and Moisture Protection									
070150100700	Roof coating, tar roof cement, 5 gallon tals User Notes: Need for roof preparation.	Gal.	175.00	1.0000	\$2,469.25	Modified	Added	View History	Accept Reject Delete
075113100520	Bulk up roofing components, asphalt roll roofing, mineralized User Notes: Required prior to installation	Sq.	5,000.00	1.0000	\$287,700.00	Accepted	Added	View History	Delete
075610100035	Elastomeric roofing, acrylic, 44% solids, on concrete, 2 coats User Notes: Roofing to be installed	S.F.	5,000.00	1.0000	\$6,300.00	Accepted	Added	View History	Delete
075610100040	Elastomeric roofing, acrylic, 44% solids, on tar and gravel, 2 coats User Notes: Roofing installation	S.F.	5,000.00	1.0000	\$6,300.00	Deleted	Added	View History	Accept Reject
075610100080	Elastomeric roofing, primer, on foam or modified bitumen, 2 coats, if required User Notes: Required for high-quality roof installation, as requested.	S.F.	5,000.00	1.0000	\$5,500.00	Rejected	Added	View History	Delete Override

Software

Gordian's JOC Software is enabled for all stakeholders: contractor, government facilities/DPW/CE and contracting staff. It is a secure web portal with nothing to install. The system supports both contractor task order pricing proposal preparation and government IGE preparation. Pricing negotiations are facilitated by automated comparisons.

Name	Status	Planned (Eastern)	Actual (Eastern)	Mark Milestone Complete
Project Initiation	Complete	05/14/2019	05/14/2019	
Joint Scope Meeting	Complete	05/15/2019	05/14/2019	
Scope Development	Not Started	mm/dd/yyyy	mm/dd/yyyy	Mark Milestone Complete
Request for Proposal	Complete	05/21/2019	05/22/2019	
Proposal Due	Complete	05/23/2019	05/29/2019	
Proposal Approved	Not Started	05/27/2019	05/29/2019	Mark Milestone Complete
Work Order Authorization	Not Started	mm/dd/yyyy	mm/dd/yyyy	Mark Milestone Complete
PO Issued	Not Started	mm/dd/yyyy	mm/dd/yyyy	Mark Milestone Complete
NTP Issued	Not Started	mm/dd/yyyy	mm/dd/yyyy	Mark Milestone Complete

Expertise

Gordian's JOC and unit pricing experts are available throughout the process to support both Contractor and Government. Robust training on the data and technology is provided, as well as best practices guidance and advisory services in incorporating the unit price basis into the sole source contract. Gordian serves as an independent 3rd party pricing expert to all parties as they negotiate coefficient and task order pricing.

Sole Source Facts

- Sole Source Awards are most common for 8(a)s and SDVOSBs serving all federal agencies, and SDVOSBs serving the VA.
- HUBZone, WOSB and SDVOSBs serving other agencies can also qualify for sole source awards in specific circumstances – where geography or work specialization mean that there is no reasonable expectation that two contractors in a specific socio-economic category could compete on the work requirement.

Current Sole Source Contract Value Limits

- 8(a): \$4.5 million
- SDVOSB: \$4 million (non-VA); \$5 million (VA)
- HUBZone: \$4.5 million
- WOSB/EDWOSB: 4.5 million
- "Super 8(a)s" (those owned by Indian Tribes, Alaska Native Corporations and Native Hawaiian Organizations serving DOD): \$100 million

How Do We Start?

Whether you're a contractor or government representative, you can start by contacting Gordian at [gordian.com/contact](https://www.gordian.com/contact). Our team will support contractors in explaining this process to government stakeholders, and we can also help government groups find qualified contractors from a pool of 1,000+ contractor partners across the nation. OSDBUs, PTACs and SBA offices are also welcome to request our support.

About Gordian

Gordian is the leading provider of facility and construction cost data, software and services for all phases of the building lifecycle. From planning to design, procurement, construction and operations, Gordian delivers groundbreaking solutions to contractors, architects, engineers, business and financial officers and facility owners in local, state and federal governments, education, healthcare and other industries. A pioneer of Job Order Contracting (JOC), Gordian's offerings also include our proprietary RSMMeans data and Facility Intelligence solutions. We develop and maintain the largest collection of labor, material and equipment data and associated costs for all areas of construction. Gordian's solutions are accessed through our innovative software platforms and supported by a team of industry experts proven to help clients maximize efficiency, optimize cost savings and increase building quality.